

Your Party in Spain

VILLA AGENCY PARTNERS - COSTA BLANCA

The hen weekend is booked. We make the villa part unforgettable.

Food, cocktails and professionally hosted experiences
for international groups - managed from set-up to clear-away.

PROVEN THROUGH 50+ REAL VILLA EVENTS

20+ delivered this year - primarily British hen groups



PEPE ORTS



A SPECIALIST PARTNER

Built around the groups agencies actually need help with.

Our experience comes from more than fifty real villa events, including more than twenty delivered this year. Most have been British hen groups: guests who want a memorable shared activity and agencies who need delivery to be clear, controlled and reliable.

50+	24h	10-30
REAL VILLA EVENTS - 20+ THIS YEAR	MAXIMUM FIRST RESPONSE	STANDARD GROUP SIZE

A natural upsell

Add a bookable moment to the stay: arrival food, cocktail workshop, brunch, hosted pool day or private dinner.

One accountable team

The agency does not need to coordinate separate food, drinks, equipment and staffing suppliers.

Designed for real villas

Every proposal accounts for access, kitchen facilities, timetable, neighbours and the rules set by the property.

One group, one plan

The guests stay together without taxis, queues or split activities. Set-up, service and clear-away are handled.

WHAT AGENCIES CAN SELL

The strongest moments of a hen weekend, brought to the villa.

Book a single activity or combine food, drinks and hosting into one coordinated plan.

Cocktail Workshop

A hosted 90-minute session in which every guest makes three cocktails.

Hosted Pool Day

A private cocktail bar combined with BBQ, Mexican Fiesta, grazing or selected extras.

Morning After Brunch

Coffee, juices, fresh fruit and optional mimosas, Bloody Marys or alcohol-free spritz.

Private Chef Dinner

A restaurant-quality dinner prepared, served and cleared away at the villa.

Spanish Fiesta

Live paella, vermouth and a sangria-making moment in one local experience.

Weekend Villa Plan

Arrival food, recovery brunch and one hosted dinner or pool experience in one booking.

A ONE-MINUTE BOOKING PROCESS

Clear enough for the reservations team.
Flexible enough for the guest.

01	Send the brief	Date, villa location, group size and preferred experience by WhatsApp or email.
02	Reply within 24 hours	Every request is acknowledged within 24 hours, even when final availability still needs checking.
03	Confirm in writing	Menu, timings, guest count, location and commercial terms are confirmed by email or WhatsApp.
04	We deliver	Our team arrives, sets up, hosts the experience and clears away afterwards.

OPERATING ASSURANCES

Villa rules come first	Timings, noise limits and owner-authorisation requirements follow the conditions set by the property.
Food safety and allergens	Food-safety documentation and an allergen protocol are in place. Dietary needs are agreed before the event.
Insured professional service	Public liability insurance is in place. Vegetarian, vegan and alcohol-free alternatives are available.

COMMERCIAL MODELS

Your client, your preferred way to work.

10 %	Referral commission	The agency receives 10% of the amount invoiced to the client for the confirmed experience.
+	Agency markup	Alternatively, the agency may add the percentage it chooses to our quoted prices.
W L	Visible or white-label	Proposals, guest communication and on-site presentation can carry our identity or remain unbranded.

BOOKING CONDITIONS

Below EUR 500	No advance deposit required.
EUR 500 or more	A 20% advance deposit is required.
Cancel up to 48h before	No cancellation charge.
Inside the final 48h	20% of the total quoted amount applies.

COSTA BLANCA COVERAGE

Based in Alicante. Available beyond it.

Standard coverage includes villas within a 50 km radius of Alicante city. More distant locations are considered subject to availability.

50 km	Included service radius	Travel inside this radius is included in the standard coverage area.
EUR 0.50	Additional distance	For each kilometre beyond the included 50 km radius, subject to availability.
10-30	Standard group size	Smaller and larger groups can be quoted individually.

START WITH ONE VILLA, ONE GROUP AND ONE EXPERIENCE.

Tell Pepe what your agency manages and where your guests usually stay. We will suggest a practical way to test the partnership.

Pepe Orts - Managing Director
pepeorts@pepeorts.com
WhatsApp +34 650 400 900